

ACM Research, Inc.

May 2024 Investor Presentation



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ACM

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Company References. As used in this presentation, "ACM Shanghai" refers to ACM Research (Shanghai), Inc., "ACM South Korea" refers to Hanguk ACM CO., LTD, and "ACM Research" refers to ACM Research, Inc. and its subsidiaries, including ACM Shanghai and ACM South Korea.

ACM Research at a Glance



- Multi-product supplier of semiconductor capital equipment to leading global semiconductor manufacturers
- Differentiated technology improves customer production processes with better yields and reduced chemical consumption
- More than 498 patents issued in the U.S., China, Japan, Singapore, South Korea and Taiwan as of 12/31/23
- State-of-the-art production facilities in Chuansha & Zhangjiang, Shanghai; construction is nearly completed for new R&D and production center in Lingang, Shanghai
- Headquartered in Fremont, CA with more than 1,590 employees globally as of 12/31/23

Cleaning

Flagship (SAPS, TEBO, Tahoe, Bevel Etch, SPM)

Self-critical













ECP, Furnace & Other

Ultra ECP ap



Ultra ECP map









NEW Products: Track and PECVD

Track

PECVD





Advanced Packaging & Other

Scrubbers, coaters, developer tools, plating tools, tape frame cleaning, wet stripping, wet etching and stress-free polishing systems, and other parts and services



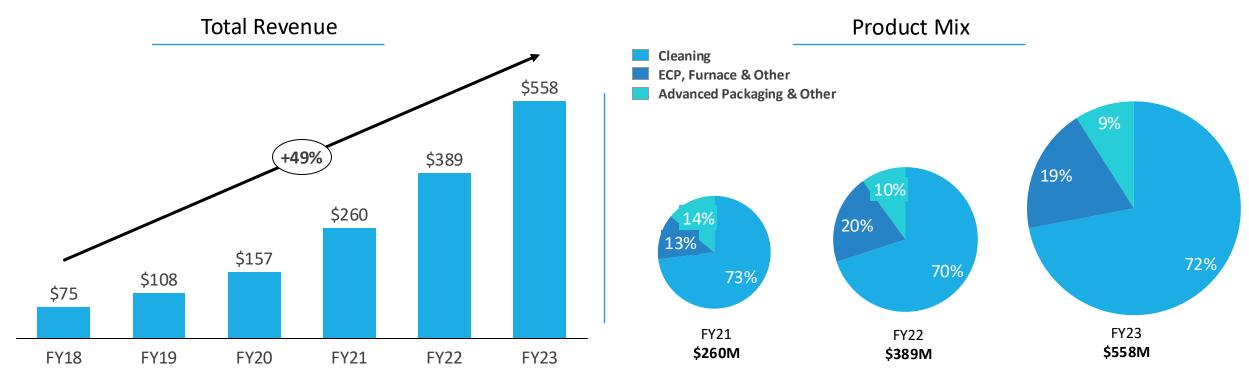






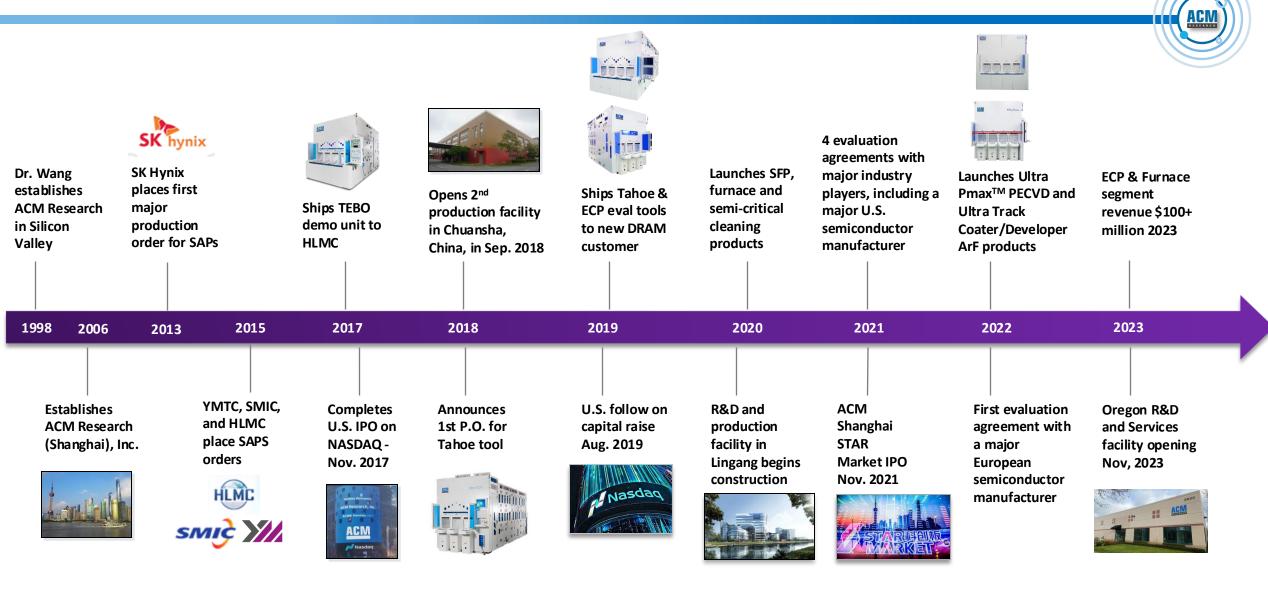
Financial Highlights





- 1. <u>Cleaning</u>: Single wafer cleaning, Tahoe and semi-critical cleaning equipment
- 2. ECP, Furnace & Other: ECP (front-end and packaging), fumace and other technologies
- 3. Advanced Packaging & Other: Advanced Packaging (excluding ECP), services & spares

History of Innovation and Customer Design Wins



Global Semiconductor Capital Equipment Supplier









Shanghai R&D Center (Zhangjiang)



Shanghai Asia-Pacific Manufacturing Center >200,000 ft² (Chuansha)



Planned >1.4 million ft² (Lingang)

Tier 1 Customer Base



Front-End Customers

SMIC

- ACM 2023 Revenue %: 18%
- Mainland China's largest foundry
- Tier-one customers include Qualcomm, Broadcom and Texas Instruments (1)



- ACM 2023 Revenue %: 15%
- A semiconductor integrated circuit developer in China



- ACM 2023 Revenue %: 13%
- New China-based entrant to DRAM industry

Back-End Customers



- Largest bumping house in China and leading WLCSP production base
- Subsidiary of OSAT company JCET
- Owns one of the most advanced packaging technology R&D service platforms⁽³⁾
- Global customer base with exposure to the U.S., Western Europe and Asia



- Major new entrant into NAND flash and DRAM industry
- Innovative Xtacking 2.0 unleashes potential of 3D NAND (2)



Leading advanced foundry in China

Tier 2 and 3 China-based IC Manufacturers

- Tier 2 includes Hangzhou Silan and 4 China-based customers
- Ordered a range of semi-critical tools including the scrubber, wet etch, and backside wafer etching tool, auto wet bench, SAPS-II cleaning tool and Cu interconnect ECP map tool.
- Tier 3 includes a handful of companies investing in new capacity in IoT, EV, AI



- Leading OSAT provider #4 globally⁽⁴⁾ and top 3 in China⁽⁴⁾
- Fastest growing OSAT provider globally with ~30% year-over-year revenue growth in 2022⁽⁴⁾
- Six production facilities serving more than half of the top ten global semiconductor manufacturers⁽⁴⁾

(1) Source: SMIC website. (2) Source: YMTC Press Release. (3) Source: JCAP Company Profile. (4) Source: TFME website.

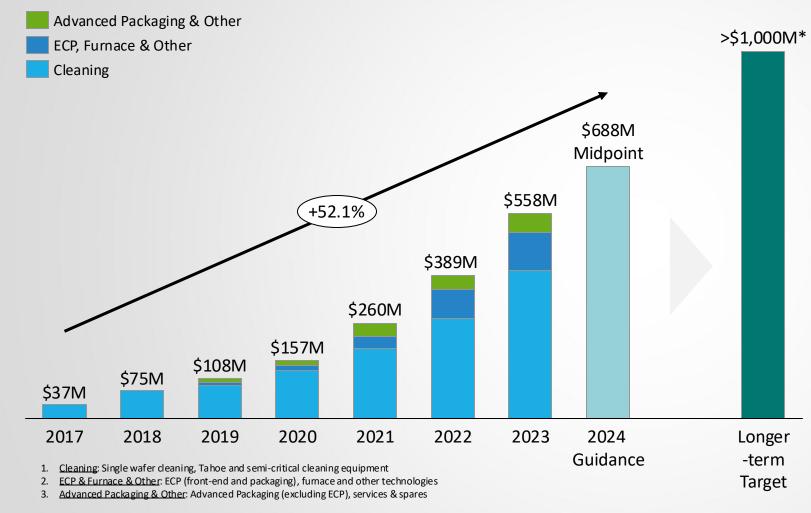
Innovative Product Introductions Expanding Serviceable Available Market ("SAM")

Estimated 2023 SAM of \$16 billion addressed by ACM's current product portfolio



Longer-Term Target for \$1B+ in Revenue





| Longer Term Target Composition | | | | | | | | | | |
|--------------------------------|------------------|-------|---------|--|--|--|--|--|--|--|
| | | ACM R | esearch | | | | | | | |
| Mainland China | SAM ¹ | Share | Revenue | | | | | | | |
| Cleaning | \$0.8B | 55% | \$0.4B | | | | | | | |
| ECP | \$0.2B | 50% | \$0.1B | | | | | | | |
| Furnace | \$0.3B | 35% | \$0.1B | | | | | | | |
| PECVD | \$0.7B | 15% | \$0.1B | | | | | | | |
| Track | \$0.4B | 15% | \$0.1B | | | | | | | |
| Ad. Packaging | n/a | n/m | \$0.2B | | | | | | | |
| | \$2.4B | 40% | \$1.0B | | | | | | | |
| RoW | | | | | | | | | | |
| Cleaning | \$4.4B | - | | | | | | | | |
| ECP | \$0.6B | | Upside | | | | | | | |
| Furnace | \$1.9B | | | | | | | | | |
| PECVD | \$3.7B | | - | | | | | | | |
| Track | \$2.1B | | - | | | | | | | |
| Ad. Packaging | n/a | | - | | | | | | | |
| | \$12.6B | / | Upside | | | | | | | |
| | | | | | | | | | | |
| ACM China + RoW | Revenue | | >\$1.0B | | | | | | | |

¹Source: Gartner - "Forecast: Semiconductor Wafer Fab Equipment, Worldwide, 4Q23 Update" (December 2023) and Company Estimates:

 ²⁰²³ Gartner WFE market of \$93B

ACM Global SAM is ~17% of Global WFE and China is 28% of ACM Global SAM.

^{*} ACM longer-term internal target, for internal planning purposes only, not a projection or estimate of actual or future revenue

Growth Strategy



Growth at Existing Customers

- Continue winning share at existing customers
- Continued China fab expansion, particularly in mature nodes
- Accelerating ECP and furnace product cycles

International Expansion

- SAPS cleaning tool qualified for revenue by a large US manufacturer Q4'2023
- Delivered SAPS evaluation tool to major Europe-based global semiconductor manufacturer in Q3'2023
- Expanding sales & services teams in U.S., Europe, Korea and SE Asia
- R&D and Services facility in Hillsboro, Oregon



New Capacity

- Lingang facility on track for initial production for 2024 with target for longer term annual revenue production capacity of \$1.5 billion+
- Purchased new headquarters in Zhangjiang Shanghai, Silicon Valley of China
- Korea R&D and production facility to support international expansion



New Products

- Broad product portfolio covering 90%+ of cleaning process steps including semi-critical, bevel etch, high-temp SPM, and super critical dry CO2.
- Plating for front and back end, furnace and semi-critical tools
- Added Track & PECVD product categories at end of 2022 that doubled ACM SAM to \$16 billion



Q1 2024 Summary



Q1 2024 Financial Results

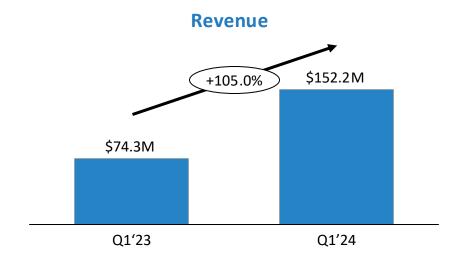
- \$152.2 million revenue (up 105.0% y/y); total shipments of \$245 million (up 175% y/y)
- 52.0% GAAP gross margin (versus 53.8% in Q1 2023)
- 52.5% non-GAAP gross margin (versus 54.0% in Q1 2023)
- \$25.2 million GAAP operating income (16.6% of revenue)
- \$39.8 million non-GAAP operating income (26.2% of revenue)
- \$0.26 diluted GAAP earnings per share (versus \$0.11 in Q1 2023)
- \$0.52 diluted non-GAAP earnings per share (versus \$0.15 in Q1 2023)

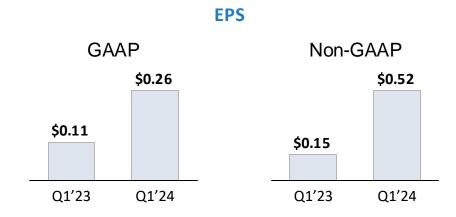
Key Operational Updates

- SPM (Sulfuric-Peroxide Mix) product ramp commencing with Tahoe and single-wafer low and high-temperature tools
- Delivered ULTRA C v Vacuum Cleaning tool to a major customer
- Expanded advanced packaging portfolio with introduction of Frame Wafer Cleaning tool
- Appointed David Kim as CEO of ACM Research Korea CO., LTD
- Lingang production and R&D Center nearly complete; initial production expected to begin later this year.
- Expanding operations in Oregon

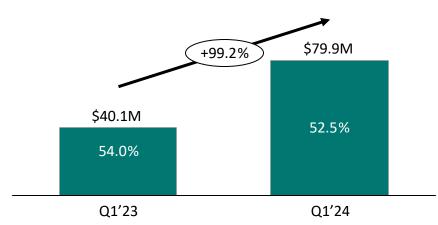
Q1 2024 Financial Results







Non-GAAP Gross Profit



Balance Sheet



¹ Including interest bearing time deposits.

See slide 19 for reconciliation between GAAP and Non-GAAP Gross Profit and EPS

Q1 2024 Revenue Detail



Cleaning

- \$109.5M revenue (up 199% y/y)
- Revenue mix 72% vs. 49%

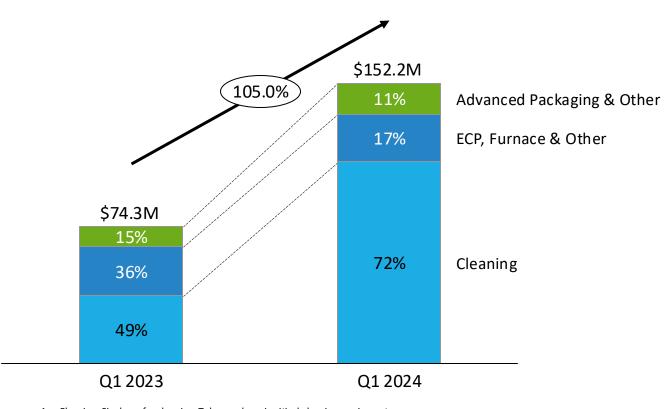
ECP, Furnace & Other

- \$25.8M revenue (down 3% y/y)
- Revenue mix 17% vs. 36%

Advanced Packaging & Other

- \$16.9M revenue (up 53% y/y)
- Revenue mix 11% vs. 15%

Revenue by Product: Q1'24 vs Q1'23



- 1. <u>Cleaning</u>: Single wafer cleaning, Tahoe and semi-critical cleaning equipment
- 2. <u>ECP, Furnace & Other</u>: ECP (front-end and packaging), furnace and other technologies
- 3. Advanced Packaging & Other: Advanced Packaging (excluding ECP), services & spares

Wafer Cleaning

Flagship Cleaning Tools

SAPS

Megasonic Cleaning for Flat and Patterned Wafer Surfaces

- High efficiency with enhanced process
- Uniform and consistent results Customizable specifications



TEBO

Bubble Oscillation Cleaning for Patterned Wafers at Advanced Process Nodes

- O Highly effective, damage-free solution for small and fragile features
- Multi-parameter bubble cavitation control

Ultra - C Tahoe



Hybrid Wafer Cleaning With Significant Cost & Environmental Benefits

- Environmentally friendly uses 10% of the sulfuric acid used than conventional tools
- High cleaning performance at low cost

Bevel Etch



Bevel Etching process for 3D NAND, DRAM and advanced logic processes

- Accurate and efficient wafer center alignment for precise bevel etch
- Variable wafer bevel etch/cut accuracy of 1-7mm and good uniformity

Single Wafer High Temp SPM



Single High Temp SPM Cleaning for metal removal and PR Strip at advance node

Photoresist stripping after high-dose energy implant, wet stripping without using a dry ash process, and special metal film removal processes at advance node

Semi Critical Cleaning Tools

Auto Bench



Batch Wafer Cleaning for a full range of wet technologies across multiple nodes

- ULD advance drying technology addresses challenges in high-aspect-ratio structures
- MCR module delivers high cleaning performance

Backside



Backside Clean Tool for wafer device side none contact process

- Good particle performance and etch uniformity

Scrubber



Scrubber Cleaning for efficient frontand backside wet-cleaning applications

O High throughput, small footprint and low cost Small particle removal

Advance Processes

Supercritical CO2 Dry



Supercritical CO2 Dry for advance DRAM processes

Damage free drying process for highaspect-ratio structures including Isolation

High Temp IPA Dry (UTD)



High Temp IPA Drying for advance Logic processes

- Damage free drying process for small structures and high-aspect-ratio structures Associate with customizable Cleaning
- method for good cleaning performance

Electroplating













| IV | /lodel | Ultra ECP map | Ultra ECP 3D | Ultra ECP ap | Ultra ECP ap (Cu-Ni-SnAg-Au) | Ultra ECP GIII | | | |
|-----|--------------------|---------------------------------------|------------------------------------|---|--|---|--|--|--|
| Арр | plication | Dual-damascene plating (90nm-28nm) | 3D/2.5D high aspect ratio TSV | Pillar bump, Solder bump, RDL, Conformal TSV | High-density Fan Out Fine Pitch RDL | RF product 150mm wafer-level packaging | | | |
| | | 16 chambers | 10/12 chambers | 24/28 chambers | 28 chambers | 8/9 chambers | | | |
| M | Module | Cu Post-cleaning Annealing | Cu Post-cleaning Pre-wetting | Cu+Ni+SnAg Pre-wetting Post-cleaning | Cu/Ni/SnAg/Au Pre-wetting Post-cleaning Cleaning after Au plating | Cu+Sn/Ag+Ni Au Pre-wetting Post-cleaning | | | |
| | Special eatures | Impulse local plating | Impulse local plating | Second anode technology | Second anode technology Impulse Au plating | Second anode technology | | | |

Vertical Furnace



Mask

Ox
/Anneal

Photo
Exposure

Develop

Etch
Implantation

CVD

ALD

Metal
Wire

| Furnace Tube Classification | Film Type | Process | Temperature Range | Existing ACM Product | In Development |
|-----------------------------------|--------------------|--|----------------------|-------------------------|-------------------|
| | Oxidation | Wet oxygen/dry | 700~1200°C | -4. | |
| Normal Pressure | Annealing | oxygen/nitrogen annealing | 700 1200 C | * | |
| Chemical Vapor Deposition Furnace | Back-end thermal | Copper process thermal treatment | 100~450°C | | |
| Deposition Furnace | treatment | Coating and curing | 100 450 C | | |
| | Alloy | Hydrogen/nitrogen thermal treatment | 100~450°C | * | |
| | | Poly-crystal silicon doping | | * | |
| Low Pressure | Silicon deposition | Advanced poly-crystal deposition | 500~620°C | | × |
| Chemical Vapor Deposition Furnace | | No poly-crystal silicon doping | | * | |
| | Silicon oxide | High-temperature silicon oxide | 650~800°C | * | |
| | Silicon nitride | Silicon nitride Silicon nitride deposition | | * | |
| Atomic Layer | Silicon oxide | Silicon oxide deposition | F00~CF0°C | | |
| Deposition Furnace | Silicon nitride | Silicon nitride deposition | 500~650°C | * | |



W*L*H= 1.10m*3.70m*4.05m

Advanced Packaging

etchers, ECPs, and stress-free polishers



Comprehensive solution for wafer-level advanced packaging wet process

Wet Etcher

Cleaning Coating **Plating** Developing Scrubber Coater Developer **ECP** Make use of ACM Research's **Wet Etching Planarization Tape Frame Clean PR Stripping** technology advantages to expand application in Asia, especially advanced packaging manufacturers in China Dedicated to providing diversified and customer equipment meeting customer's designing requirements The products include scrubbers, coaters, developers, photoresist strippers, wet

PR stripper

Frame Wafer Cleaning

SFP

Track and PECVD



| Model | Model | Technical Features | Offline/Inline | Chamber Temperature | Bake Range | Development Phase |
|--|--------------|--|----------------|---------------------|------------|---------------------|
| Ultra Lith TM Track Coater/Developer —— | ArF Model | ✓ Support 300mm wafers ✓ Four 12-inch load ports ✓ 8 coating chambers ✓ 8 developing chambers | Inline | 23°C ±0.1°C | 50~250°C | Industry Evaluation |
| | KrF Model | | | | | In Development |
| | I-line Model | | | | | In Development |

| Model | Film Category | Film Type | RF Frequency | RF Control | Heater/CH | Development Phase | | |
|-------------------------------|----------------------|----------------------|--|------------------|-----------|---------------------|--|--|
| ACM Ultra Pmax y | SiH4 Base | SiO2; Si3N4; SiON | HF: 13.56MHz HF: 27.12MHz LF: 400KHz | Separate control | 3 | | | |
| s s s | TEOS Base TEOS Layer | | HF: 13.56MHz HF: 27.12MHz LF: 400KHz | Separate control | 3 | Industry Evaluation | | |
| Ultra Pmax [™] PECVD | Chemical Base | SiCN/APF Layer | HF: 13.56MHz HF: 27.12MHz LF: 400KHz | Separate control | 3 | | | |

Q1 2024 GAAP to Non-GAAP Reconciliation



| | | 2024 | | | | | | | 2023 | | | | | | |
|--|---------------|------|------------------|----|------------|--------------------------|----------|--------------|------|------------------|----|---------|-----------------------|---------------------|----------|
| | | | Actual (GAAP) | | Other non- | | Adjusted | | | Actual (GAAP) | | | Other non- | Adjusted (Non-GAAP) | |
| | | | | | SBC | operating adjustments | | (Non-GAAP) | | | | SBC | operating adjustments | | |
| | | | | | | | | (In thousand | ls) | | | | | | |
| | | | | | | | | | | | | | | | |
| Revenue | | \$ | 152,191 | \$ | - | \$ - | \$ | 152,191 | \$ | 74,256 | \$ | - | \$ - | \$ | 74,256 |
| Cost of revenue | | | (73,070) | | (781) | - | | (72,289) | | (34,270) | | (125) | - | | (34,145) |
| Gross profit | | | 79,121 | | (781) | - | | 79,902 | | 39,986 | | (125) | - | | 40,111 |
| Gross margin | | | 52.0% | | 0.5% | - | | 52.5% | | 53.8% | | 0.2% | - | | 54.0% |
| Operating expenses: | | | | | | | | | | | | | | | |
| Sales and marketing | | | (14,173) | | (3,027) | - | | (11,146) | | (9,337) | | (431) | - | | (8,906) |
| Research and development | | | (23,918) | | (4,503) | - | | (19,415) | | (14,029) | | (701) | - | | (13,328) |
| General and administrative | | | (15,798) | | (6,258) | - | | (9,540) | | (7,758) | | (811) | - | | (6,947) |
| Total operating expenses | 1 | | (53,889) | | (13,788) | - | | (40,101) | | (31,124) | | (1,943) | - | | (29,181) |
| Income (loss) from operations | | \$ | 25,232 | \$ | (14,569) | \$ - | \$ | 39,801 | \$ | 8,862 | \$ | (2,068) | \$ - | \$ | 10,930 |
| Unrealized loss on short-term in | vestments | | (2,595) | | - | (2,595) | | - | | (654) | | - | (654) | | - |
| Net income (loss) attributable to ACM Re | esearch, Inc. | \$ | 17,433 | \$ | (14,569) | \$ (2,595) | \$ | 34,597 | \$ | 7,145 | \$ | (2,068) | \$ (654) | \$ | 9,867 |
| Basic EPS | | \$ | 0.28 | | | | \$ | 0.56 | \$ | 0.12 | | | | \$ | 0.17 |
| Diluted EPS | | \$ | 0.26 | | | | \$ | 0.52 | \$ | 0.11 | | | | \$ | 0.15 |